



CMC 2012 Webinar THE R&D TAX CREDIT

Tuesday, February 7, 2012

9:00 am - 10:30 am



It's Tax Season...Make Sure You're Not Leaving Money on the Table

The California Metals Coalition (CMC) is offering a timely webinar to California's metalworking industry.

The R&D Tax Credit is a credit in addition to the tax deduction for R&D expenses. It is an actual dollar-for-dollar reduction against taxes currently owed and against taxes currently paid. "R&D" includes a very broad definition of activities. The **February 7th** webinar will cover how metalworking companies have already utilized this program, how to reduce tax liabilities, improve cash flow, and properly use the R&D tax credit.

Learn From Specialists: The key is understanding this special area of tax. Webinar presenter Scott Schmidt is the founder of Black Line Group. They are not a general accounting firm. R&D tax credit is all they do, and they do it well.



BLACK LINE GROUP

Does your company:



- Develop new and/or improved production/manufacturing processes?
- Develop prototypes and models, including computer generated models?
- Design tools, jigs, molds and dies?
- Perform certification testing?
- Conduct testing of new concepts and technology?
- Attempt using new materials?
- Add new and/or modify existing equipment?
- Implement automation or technology into the manufacturing process?

REGISTER BEFORE FEBRUARY 3rd & SAVE!

Did You Know You Can Register and Pay On-Line at www.metalscoalition.org?

NAME(s): _____

COMPANY: _____

Phone Number: _____ Email: _____

Cost: CMC Members: \$35/person (before February 3); \$55/person (after February 3)
Non-Members: \$95/person (before February 3); \$115/person (after February 3)

Participant Instructions: Webinar instructions will be emailed to the registrant email on February 6th.

Form & Payment to: California Metals Coalition, 2971 Warren Lane, El Dorado Hills, CA 95762

Questions?: 916-933-3075 (Substitutions Ok. No refunds)

RESEARCH & DEVELOPMENT

THE R&D TAX CREDIT

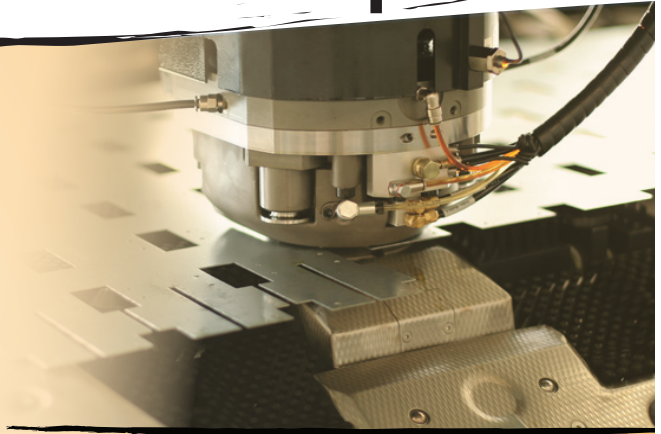
Black Line Group

IS YOUR COMPANY LEAVING MONEY ON THE TABLE?

Because of its very specialized nature, large numbers of small and mid-size manufacturers are not taking advantage of the R&D Tax Credit.

The definition of Research and Development (R&D) is much broader than people think. Companies of all kinds, including those that make their own products (i.e. medical device, software, technology), and those that make parts for their customers (i.e. metal stampers and fabricators, precision machiners, mold builders and plastic injection molders), often mistakenly believe that they **DON'T** have R&D taking place.

For companies that have not taken advantage of the R&D Tax Credit in the past, this can potentially mean the creation of immediate and substantial amounts of cash, minimally into the many tens of thousands of dollars, and occasionally \$100,000 or more. In addition, companies can reduce future tax liabilities and improve cash flow.



Does your company...

- manufacture products?
- develop new, improved or more reliable products/processes/formulas?
- develop prototypes and models including computer generated models?
- design tools, jigs, molds and dies?
- develop or apply for patents?
- perform certification testing?
- conduct testing of new concepts and technology?
- develop new technology?
- attempt using new materials?
- perform environmental testing?
- add new equipment?
- develop or improve production/manufacturing process?
- develop software or hardware?
- improve or build new manufacturing facilities?
- automate/streamline internal processes?

OR


- does your company hire outside consultants/contractors to do any of these activities?

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R&D doesn't just take place in a laboratory!!!

Black Line Group

keeping your
bottom line in the **BLACK**
with the R&D Tax Credit