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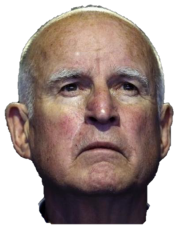
Manufacturing: Beyond Making a Product

1. "Added Value"
    a. Understanding Regulatory Agencies
    b. Understanding Legislature and Lawmaking
    c. Understanding 3rd Party Influence
    d. Your Responsibility as a Manufacturer
    e. Risks
    f. Guidance



2. State Legislature, Sacramento
    a. Assembly (80) and Senate (40)
    b. Lawmaking, AB or SB, 2,000-3,000 bills/year
    c. Governor
    d. Staff and Committees

3. California Government
    a. Local Agencies
        i. Air Districts, Regional Water Boards, Cities, Counties, CUPA
    b. State Agencies
        i. CARB, DTSC, CalEPA, CalOSHA, OEHHA, DIR, PUC, etc.
        ii. Air, Water, Storm Water, Recycling, Wastes, Permits, Enforcement, Workers Comp

4. Environmental Groups and Citizen Activists
    a. Lawyers, Technical Consultants, PR, Media
    b. Environmental Justice (EJ)
    c. Internet (GoogleMaps, CalEnviroScreen, On-line Reporting, etc)
    d. Altruism vs. Capitalism

5. *Perform Other Duties as Assigned*…
    a. Government Inspectors
        i. Permitting, Updated Rules, Facility Changes
    b. Government Workers or Elected Officials
        i. Relationships and Networking
    c. Employee Action Impact on Business
        i. Training, PPE, Safety, Workers Comp, Post Termination Claims
        ii. Paid Sick Leave, Paid Time Off, Maternity Leave, Family Leave

6. California + Lawsuits = $
    a. 3rd Party Lawsuits
    b. Class Action Claims
    c. Fraud

7. Conclusion